



CASE STUDY: NATIONAL NONPROFIT ORGANIZATION

HOW A GROWING NONPROFIT
ORGANIZATION MODERNIZED
AND SECURED ITS SYSTEMS TO
ENSURE GRANT-FUNDED
TECHNOLOGY INVESTMENTS
DELIVERED MISSION-ALIGNED
RESULTS

OVERVIEW & CHALLENGES

A national nonprofit organization had experienced rapid operational growth after receiving a significant grant to accelerate the development of new digital platforms and expand data-driven services. While the funding created major opportunities, it also introduced increased complexity and accountability.

Leadership faced mounting pressure to modernize a fragmented IT environment, protect sensitive stakeholder and donor information, and ensure that grant dollars were invested responsibly and strategically. Like many nonprofits, the organization was highly protective of donor data and needed stronger tracking of donor engagement to improve visibility and reporting.

As these demands intensified, underlying structural challenges became more apparent. Like many fast-scaling organizations, the nonprofit struggled with limited visibility into technology risks, inconsistent project governance, and the absence of a cohesive IT strategy to guide multiple, grant-funded initiatives. Without experienced technology leadership in place, there was growing concern that inefficiencies, security gaps, or misaligned investments could undermine the organization's ability to deliver results and demonstrate responsible stewardship to funders.

Recognizing these risks, the organization sought an experienced IT strategy partner to help align technology decisions with mission objectives, strengthen operational discipline, and provide confidence that technology investments would support long-term impact.

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SOLUTION

To support this next phase of growth, the organization engaged Hartman as a strategic IT leadership partner. The engagement began with a comprehensive assessment of the existing technology landscape, including infrastructure, security practices, and project delivery processes. This evaluation identified key gaps in governance, risk management, and scalability.

Working closely with leadership, Hartman developed an integrated IT strategy designed to support growth while maintaining accountability and control. This strategy emphasized modernization of core systems, enhanced data protection, and the introduction of structured project management frameworks to govern complex, grant-funded initiatives.

Hartman also helped establish clear technology roadmaps, success metrics, and decision-making processes to ensure that every investment was aligned with organizational priorities. Migrating from homegrown systems helped strengthen security, mitigate risk, and reduce long-term maintenance costs. By bringing greater clarity and discipline to technology planning and execution, the organization gained the structure needed to move forward confidently.

RESULTS

The partnership delivered meaningful improvements in IT maturity, operational efficiency, and project execution. With a unified technology strategy and stronger governance in place, the organization is successfully advancing multiple new digital platforms and initiatives, maintaining steady progress while staying on budget.

Improved security controls reduced organizational risk, while streamlined development and project management processes increased productivity across teams. Just as importantly, leadership was able to demonstrate clear oversight and accountability for how grant funds were used.

As a result, the organization strengthened trust with donors and stakeholders, positioning itself for continued growth and increased confidence in future funding opportunities.